

FINANCE COMMITTEE MEETING MINUTES November 10, 2022

Committee Chair Elofson called the meeting to order.

Name	Title	Present for Item Nos.
Elofson, Frederick N.	Commission Vice-Chair and Committee Chair	1-3
Levenston, Jr., Willie	Committee Member	1-3
Rodriguez, Stephen C.	Commission Chair	1-3
Glenn, Michael E.	Commissioner	Absent
Lakdawala, Vishnu K.	Commissioner	1-3
Stern, Nancy,	Commissioner	Absent
Taraski, Elizabeth	Commissioner	1-2 (virtual)
Templeman, Ann	Commissioner	Absent

1. Annual Audit Report

The Deputy General Manager/Director of Finance introduced representatives from Cherry Bekaert: Laura Hardin, CPA, Partner and Ray Millendez, CPA, Senior Manager. Ms. Hardin presented the <u>results</u> of the annual audit and explained the audit process. She said there are no reportable deficiencies, and an unmodified (clean) audit opinion is expected. Staff will notify the Commission of changes prior to the final report being published and distributed.

2. Annual Comprehensive Financial Report (ACFR) Review

Staff provided an <u>update</u> of HRSD's finances for the 2022 fiscal year. He reported that although the financial operations of HRSD for fiscal year 2022 were positive and the financial health of the organization remains sound, headwinds, such as inflationary pressures; water consumption trends; investment losses in pension and OPEB plans; and a large, regulatory driven, capital improvement program all create budgetary challenges in the coming fiscal years. The following items were reviewed in-depth:

- Overview and analysis of the basic financial statements
- Pension and Retiree Health Plan Trust Results
- Key Financial Policy Indicators



FINANCE COMMITTEE MEETING MINUTES November 10, 2022

3. Financial Policy Review

Mr. de Mik reviewed the following proposed changes to the Financial Policy:

- 1. Clarifying the definition of Arbitrage to include tax "advantaged" bonds not just taxexempt bonds to encompass HRSD's Series 2009 Build America Bonds outstanding;
- 2. Clarifying and simplifying the definition of Operating Expenses;
- 3. Incorporating the Secured Overnight Financing Rate (SOFR) as the default replacement of the discontinued London InterBank Offered Rate (LIBOR);
- 4. Incorporating the definition of the WIFA Master Agreement; and
- 5. Adding cryptocurrencies as a prohibited investment in the Retiree Health Plan Trust.

The final policy will be provided to the full Commission at their November 22, 2022 meeting for approval.

Attachments: Presentations

Public Comment: None

Next Commission Meeting Date: November 22, 2022

Meeting Adjourned: 11:45 am

SUBMITTED:

Elizabeth J. Scott Elizabeth I. Scott

Assistant Commission Secretary

APPROVED:

Frederick N. Elofson, CPA

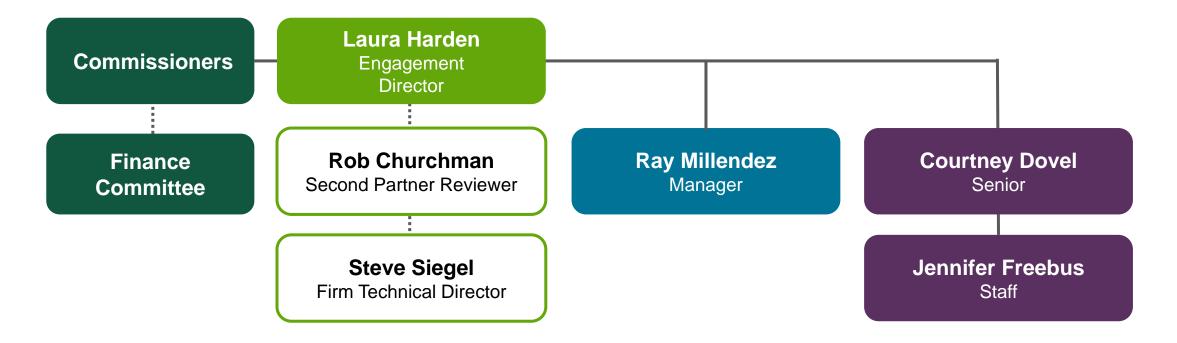
Committee Chair

Hampton Roads Sanitation District **Audit Executive Summary**

November 10, 2022



Client Service Team







Agenda

- Results of the Audit
- Significant Audit Matters
- Corrected and Uncorrected Misstatements
- Qualitative Aspects of Accounting Practices
- ► Independence Considerations
- Required Communications
- Other Matters

This information is intended solely for the use of the Commissioners and management of the Hampton Roads Sanitation District and is not intended to be, and should not be, used by anyone other than these specified parties.



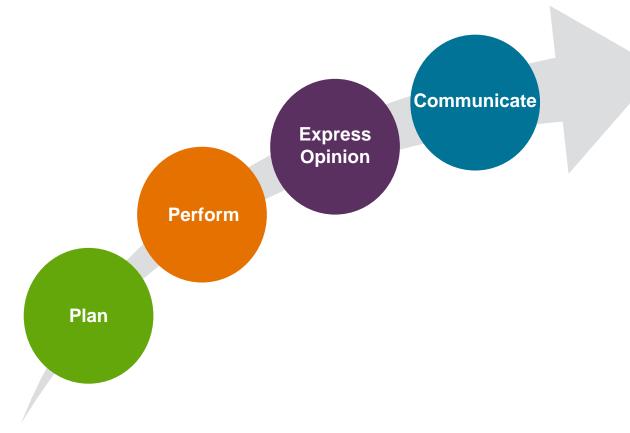
Results of the Audit

Financial Statements:

- We have audited the financial statements of the Hampton Roads Sanitation District ("HRSD") for the year ended June 30, 2022, and we expect to issue our report thereon dated approximately November 10, 2022
- We plan to issue an unmodified opinion on the financial statements.

Compliance:

- We identified no instances of noncompliance required to be reported under Government Auditing Standards or the Specifications for Audits of Authorities, Boards, and Commissions.
- We identified no material weaknesses in internal control over financial reporting





Significant Audit Matters

Customer Billings

- We performed a detailed test over a sample of monthly customer bills.
- We tested the billing rates based on customer type and jurisdiction.
- We conducted an analytic comparison over revenue variances compared to the prior year.
- We noted no unusual material variances based on the results of our testing.





Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management.

Corrected Misstatements

None noted.

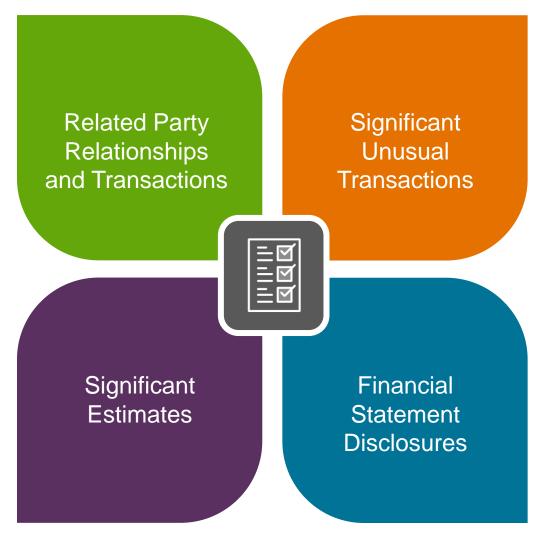
Uncorrected Misstatements

▶ Inventory price testing was performed on a sample of inventory items. The sample resulted in differences between HRSD's records and the audited amount. The difference in the sample is projected over the entire inventory population is approximately \$854k. We determine this to be an immaterial amount to the financial statements.



Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by HRSD are described in Note 2 to the financial statements.

As described in Note 2, HRSD determined GASB Statement No. 87, Leases, effective July 1, 2021, had an immaterial impact on the financial statements. In accordance with GASB, provisions of the Statement need not be applied to immaterial items, as a result HRSD has elected to not apply the provisions of this Statement. Management will evaluate annually to determine whether implementation is necessary.

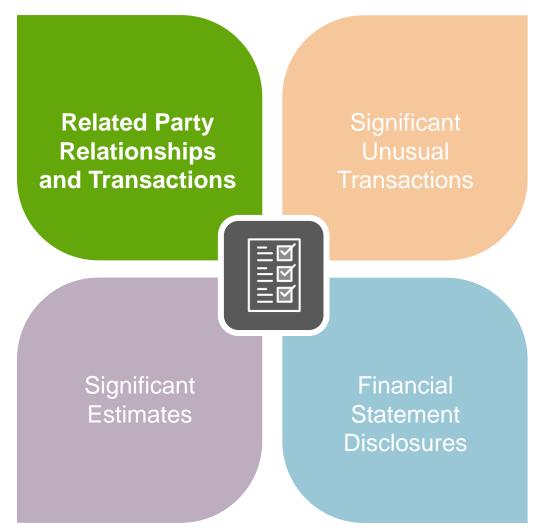




As part of our audit, we evaluated HRSD's identification of, accounting for, and disclosure of HRSD's relationships and transactions with related parties as required by professional standards.

We noted none of the following:

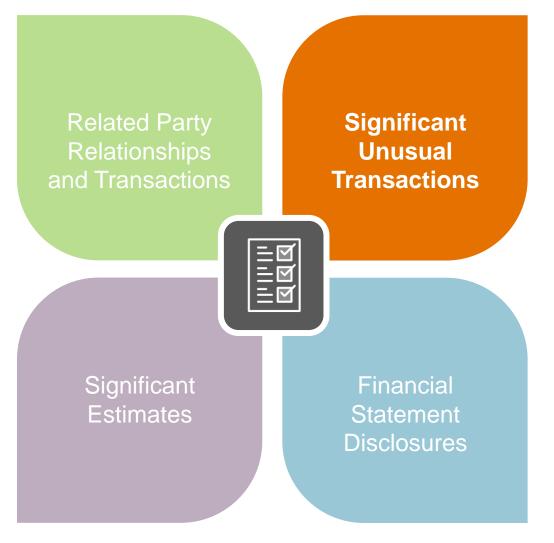
- Related parties or related party relationships or transactions that were previously undisclosed to us;
- Significant related party transactions that have not been approved in accordance with HRSD's policies or procedures or for which exceptions to HRSD's policies or procedures were granted;
- Significant related party transactions that appeared to lack a business purpose;
- Noncompliance with applicable laws or regulations prohibiting or restricting specific types of related party transactions;
- Difficulties in identifying the party that ultimately controls HRSD.





We noted no transactions entered into by HRSD during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

For purposes of this letter, professional standards define significant unusual transactions as transactions that are outside the normal course of business for HRSD or that otherwise appear to be unusual due to their timing, size, or nature. We noted no significant unusual transaction during the year.

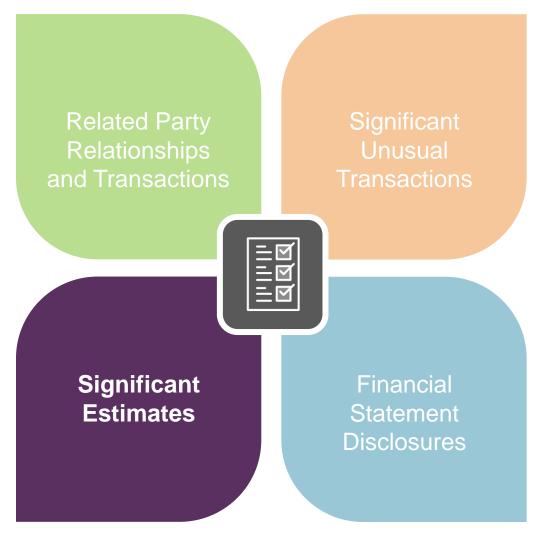




Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

- Fair market value of investments
- Allowance for uncollectible accounts
- Capital asset useful lives
- Actuarial computations of pension and OPEB liabilities

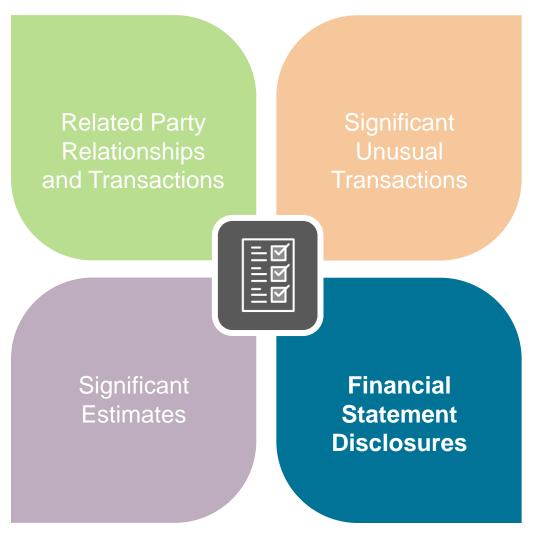
We evaluated the key factors and assumptions used to develop these estimates in determining that it is reasonable in relation to the financial statements taken as a whole.





The financial statement disclosures are neutral, consistent, and clear.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users.





Independence Considerations

Nonattest Services

- ▶ Complete the appropriate sections of and sign the Data Collection Form.
- ▶ For all nonattest services we perform, you are responsible for designating a competent employee to oversee the services, make any management decisions, perform any management functions related to the services, evaluate the adequacy of the services, and accept overall responsibility for the results of the services.

Independence Conclusion

- ▶ We are not aware of any other circumstances or relationships that create threats to auditor independence.
- ▶ We are independent of HRSD and have met our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits.



Other Required Communications

Difficulties Encountered

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Disagreements with Management

Includes
disagreements on a
financial accounting,
reporting, or auditing
matter, whether or not
resolved to our
satisfaction, that could
be significant to the
financial statements or
the auditor's report.

We are pleased to report that no such disagreements arose during the course of our audit.

Auditor Consultations

We noted no matters that are difficult or contentious for which the auditor consulted outside the engagement team.

Management Representations

We have requested certain representations from management that are included in the management representation letter which will be dated the date of our audit report.



Other Required Communications

Management Consultations

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations.

To our knowledge, there were no such consultations with other accountants.

Other Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year.

These discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Fraud and Illegal Acts

As of the date of this presentation no fraud, illegal acts, or violations of laws and regulations noted.

Going Concern

No events or conditions noted that indicate substantial doubt about HRSD's ability to continue as a going concern.



Other Matters

Required Supplementary Information

With respect to the required supplementary discussion and information and management's accompanying basic analysis the financial statements, we have applied certain limited procedures to the required supplementary information in accordance with generally accepted auditing standards. which consisted of inquiries management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise HRSD's basic financial statements. The Introductory, Statistical and Other Supplemental Sections are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The Introductory, Statistical and Other Supplemental Sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.







Questions?

About Cherry Bekaert LLP

2022 Cherry Bekaert. All Rights Reserved. This material has been prepared for general informational purposes only and is not intended to be relied upon as tax, accounting, or other professional advice. Before taking any action, you should consult a professional advisor familiar with your particular facts and circumstances.









CBH.com

Contacts

Laura Harden, CPA

Audit Director

Iharden@cbh.com

Ray Millendez, CPA

Audit Manager ray.millendez@cbh.com





Fiscal Year – 2022 Annual Comprehensive Financial Report

Finance Committee November 10, 2022

Acknowledgements



- Awarded 39 Consecutive Years
- Disclosures and requirements becoming more complex and burdensome
- Dedication of service from the entire Department of Finance, especially the Accounting Division



Summary of Net Position

Summary of Net Position - Assets and Deferred Outflows As of June 30,

	•	, ,			4	0/ 01	
		2022		2021	\$ Change	% Change	
Unrestricted							
Cash and cash equivelants - Current	\$	163,051	\$	125,838	\$ 37,213	30%	
Cash and cash equivelants - Noncurrent		62,932		65,054	(2,122)	-3%	
Total Unrestricted Cash and cash equivelants		225,983		190,892	35,091	18%	
Cash and cash equivelants - restricted		33,134		30,455	2,679	9%	
Total Cash and cash equivelants		259,117		221,347	37,770	17%	
Net OPEB Asset		-		3,013	(3,013)	-100%	
Accounts Receivable (net)		59,493		57,130	2,363	4%	
Other		2,860		4,619	(1,759)	-38%	
Inventory		25,297		25,032	265	1%	
Net Property Plant and Equipment		1,715,108		1,604,841	110,267	7%	
Total Assets	\$	2,061,875	\$	1,915,982	\$ 145,893	8%	
Deferred Outflows of Resources	\$	42,611	\$	42,277	\$ 334	1%	



Summary of Net Position (Continued)

Summary of Net Position - Liabilities and Deferred Inflows As of June 30,

	2022 2021		2021	\$ Change	% Change	
Bonds Payable - Current	\$	42,609	\$	38,419	\$ 4,190	11%
Variable Rate Demand Bonds (current)		50,000		50,000	-	0%
Bonds Payable - Long Term		775,863		746,587	29,276	4%
Total Bonded Debt		868,472		835,006	33,466	4%
Notes Payable		33,721		15,299	18,422	120%
Net OPEB Liability		16,523		5,529	10,994	199%
Net Pension Liability		2,163		39,116	(36,953)	-94%
Other Liabilities		87,063		94,583	(7,520)	-8%
	\$	1,007,942	\$	989,533	\$ 18,409	2%
Deferred Inflows of Resources	\$	37,060	\$	17,902	\$ 19,158	107%



Deferred Inflows and Outflows

- Represents a consumption or acquisition of Net Assets that applies to future periods
 - Will be recognized as an expense or revenue in future years
 - Deferred outflows are reported similar to an asset amortized as an expense overtime
 - Deferred inflows are reported similar to a liability amortized as revenue over time
 - Examples:
 - Deferred loss on a refunding
 - Differences between actual and expected experience for Pension and OPEB plans
 - Changes in Pension or OPEB Plan Assumptions



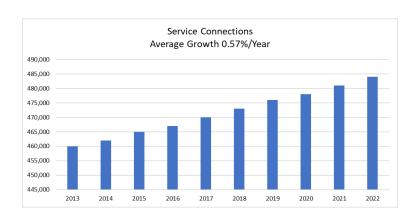
Summary of Revenues, Expenses, and Changes in Net Position For The Years Ended June 30

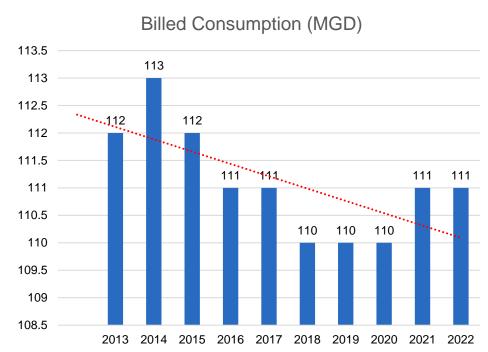
	 2022	2021	\$ Change	% Change
Wastewater Treatment Charges	\$ 352,414	\$ 325,817	\$ 26,597	8%
Facility Charges	7,072	7,379	(307)	-4%
Investment Income	(1,651)	471	(2,122)	-451%
Bond Interest Subsidy	2,052	2,167	(115)	-5%
Other	5,532	3,952	1,580	40%
Total Revenues	365,419	339,786	25,633	8%
Expenses				
Wastewater Treatment	134,135	132,820	1,315	1%
General and Administrative	45,673	48,691	(3,018)	-6%
Depreciation and Amortization	54,357	53,278	1,079	2%
Interest Expense	25,007	25,339	(332)	-1%
Other	324	1,058	(734)	-69%
Total Expenses	 259,496	261,186	(1,690)	-1%
Capital Contributions				
State Capital Grants	200	-	200	100%
Other Capital Contributions	2,537	2,317	220	9%
Total Capital Contributions	 2,737	2,317	420	109%
Change in Net Position	\$ 108,660	\$ 80,917	\$ 27,743	34%



Wastewater Treatment Changes

 96.4% All Revenues are Wastewater Treatment Charges







Interest Income

- Investment Strategy
 - Operating Liquidity Strategy day to day operational and liquidity needs
 - Total Return Strategy not expected to be a major source of operating funds
- Approximately \$65 million held in high quality bond fund (4th quarter weighted average credit rating AA)
- Investments are adjusted to market value
- Price of a bond is determined by discounting future cash flows and is inversely related to interest rates



Cost Increases by Category

Operating Expenses	2022	2021	\$ Change	% Change	
Personal Services	\$ 61,157	\$ 60,250	\$ 907	2%	Salary increase offset by retirements and separations
Fringe Benefits	20,467	23,879	(3,412)	-14%	Benefit cost increases offset by large (\$5.5 million) VRS pension adjustment
Materials and Supplies	9,495	11,413	(1,918)	-17%	\$1.8 million expense of inventory adjustment in 2021
Transportation	1,380	1,100	280	25%	
Utilities	13,762	12,947	815	6%	Inflationary pressures = significant utility rate increases
Chemical Purchases	10,044	8,719	1,325	15%	Inflationary pressures = Chemical cost increases
Contractual Services	41,904	37,278	4,626	12%	Services, etc
Major Repairs	8,853	6,758	2,095	31%	30171000) 000
Capital Assets	2,029	1,567	462	29%	
Miscellaneous	2,385	2,685	(300)	-11%	
	\$ 171,476	\$ 166,596	\$ 4,880	3%	



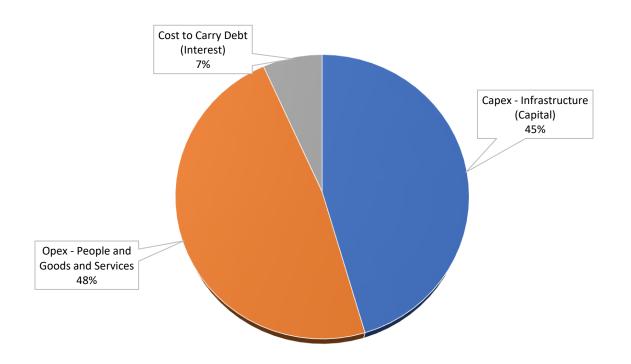
Summary of Cash Flows For The Years Ended June 30

Summary of Revenues, Expenses and Changes in Net Position For the Year Ended June 30,

		2022	2021	% Change
Cash Flows from Operating Activities				
Cash Received from Customers	\$	337,432 \$	302,160	12%
Cash Received from CARES Act and ARPA		11,409	4,163	174%
Other		5,532	3,952	40%
Cash Payments for Goods & Services and Employees		(182,354)	(179,302)	2%
Net Cash Provided		172,019	130,973	31%
Cash Flows from Capital and Financing Activities				
Facility Charges		7,072	7,379	-4%
Capital Plan Expenses		(173,392)	(180,623)	-4%
Proceeds from Capital Debt		90,377	60,751	49%
Principal Paid		(35,228)	(42,206)	-17%
Interest Paid		(25,790)	(27,007)	-5%
Other		4,376	3,720	18%
Net Cash Used		(132,585)	(177,986)	-26%
Other Cash Flows	-	(1,664)	95	-1852%
Net Increase (Decrease) in Cash and Cash Equivelants	\$	37,770 \$	(46,918)	181%

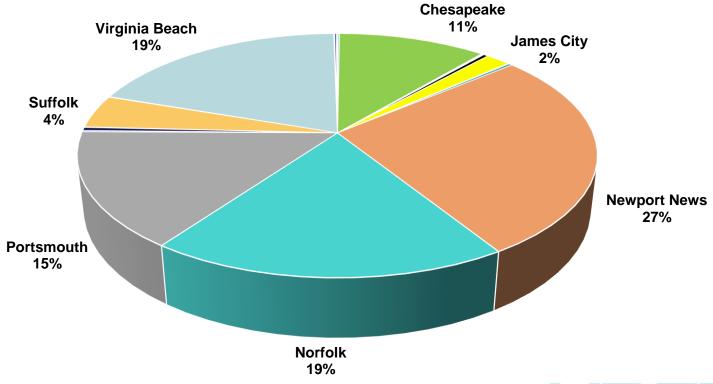


Where do we spend our money?





Where ARPA \$ was distributed





Pension and Retiree Health Plan Trust Other Post-Employee Benefits (OPEB)

HRSD

- Pension and OPEB plans are pre-funded trusts where money is set aside to pay for benefits promised
- Financial statement impacts
 - When assets=liabilities = No financial statement impact
 - When assets>liabilities = Net asset on financial statements
 - When assetsliabilities = Net liability on financial statements

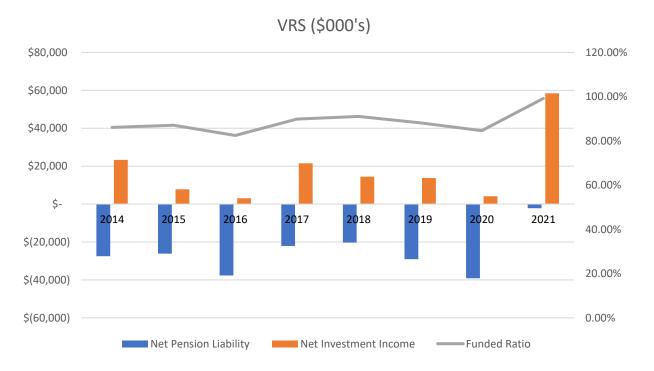
June 30,		2021		2022			
	Pension		ОРЕВ				
			Health	Retiree			
	VRS 1 & 2,	Group Term	Insurance	Health Plan			
	Hybrid Plan	Life	Credit	(RHP)	Total OPEB		
Total Liability	\$ (270,323)	\$ (3,058)	\$ (2,196)	\$ (74,541)	\$ (79,795)		
Fiduciary Net Position (MVA)	268,160		1,135	62,137	63,272		
Net Asset (Liability)	(2,163)	(3,058)	(1,061)	(12,404)	(16,523)		
Funded Ratio	-99.20%	67.45%	51.68%	83.36%			

Virginia Retirement System



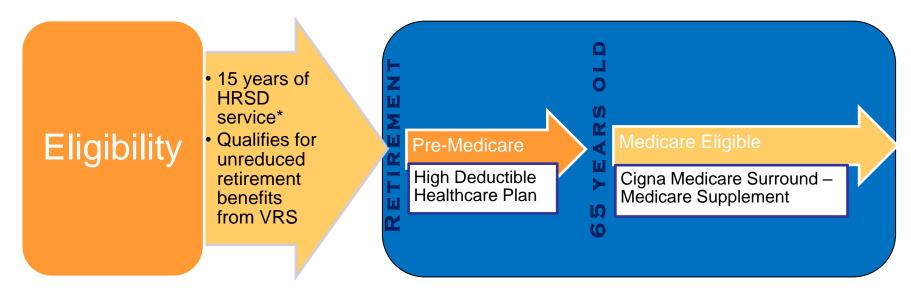
Virginia Retirement System

- Valuation to June 30, 2021
- Return 2021 27.5%
- Return 2022 0.6%





Retiree Health Plan (RHP)

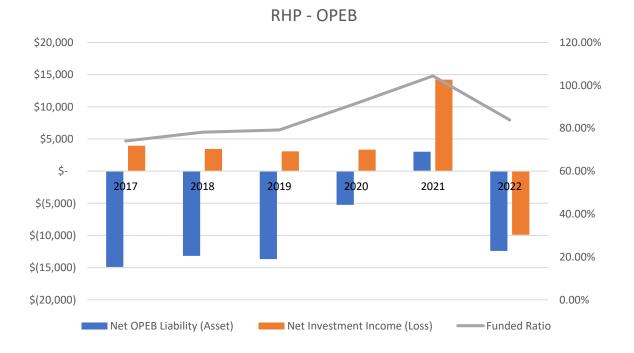


- Retiree responsible for:
 - Deductibles
 - Co-payments
 - Retiree Premiums
 - Less than 65 = \$120/month (High Deductible Plan), Spouse \$415
 - Greater than 65 = \$45/month (Medicare Supplement), Spouse \$397



RHP

 Valuation to June 30, 2022





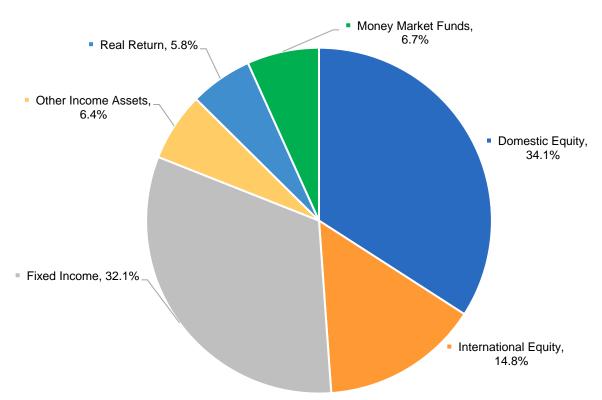
RHP - What a difference a year makes...

Membership June 30		2022	2021	% Change
Employed with Medical Coverage		702	743	-6%
Retirees <age 65<="" td=""><td></td><td>112</td><td>78</td><td>44%</td></age>		112	78	44%
Retirees >age 65		128	112	14%
Total		942	933	1%
Plan Fiduciary Net Position (MVA) Total OPEB Liability Net OPEB (Liability)/Asset	\$ \$ \$	62,137 \$ 74,540 \$ (12,403) \$	71,666 68,653 3,013	-13% 9%
Funded Ratio		83%	104%	





RHP – Asset Allocation - June 30, 2022

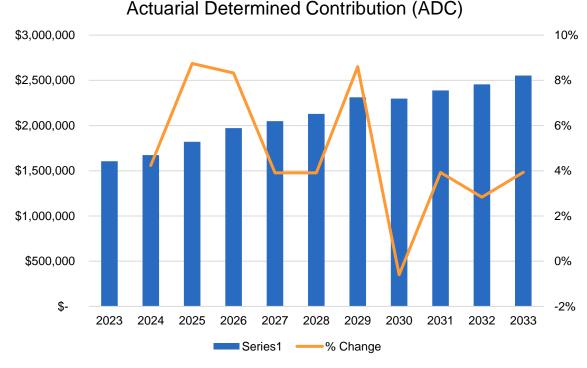




RHP – Projection of Future Contributions

Key Assumptions

- Demographic
- Mortality
- Economic (Including Medical Inflation)
- Payroll Costs
- Discount/Earnings Rate (6%)





Key Financial Policy Indicators

Debt Service Coverage Ratio (DSCR)

Debt Service Coverage Ratio

REVENUES - EXPENSES

Principal + Interest

- How much income will you have to pay Debt Service (principal + interest)?
- Measure of sufficiency of revenues and rates to meet obligations
- Quantifies RISK Likelihood bond investors get paid back?



Debt Service Coverage Ratio (DSCR) by Trust Agreement

SENIOR TRUST AGREEMENT	
Total Debt Service Coverage Requirement	
Total Debt Service Coverage Ratio – Max Annual DS (Year 2025)*	2.12x
Legal Coverage Requirement Debt Service Reserve Fund Test	1.00x 1.35x
CURORDINATE TRUCT A OREFMENT/FINIANCIAL R	OLICY

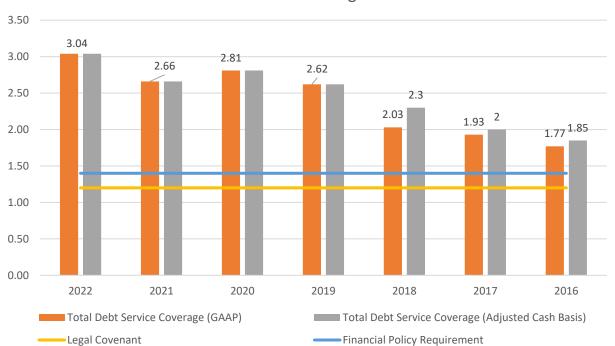
SUBORDINATE TRUST AGREEMENT/FINANCIAL POLICY Total Debt Service Coverage Requirement Total Debt Service Coverage Ratio – GAAP (2022) 3.04x Total Debt Service Coverage Ratio – Adjusted Cash Basis (2022) Financial Policy Requirement 1.40x Legal Coverage Requirement 1.20x



^{*}Max Annual Debt Service occurs in Year 2025 due to VRA loans

Debt Service Coverage

Subordinate Trust Agreement



Fitch 2021 Medians	DSCR
AAA	3.3
AA	2.6
А	2.1
All	2.6
Large	2.4

HRSD Ratings	Senior	Subordinate
Moody's	Aa1	Aa1
S&P	AA+	AA+
Fitch	AA+	AA



Liquidity (HRSD's Unrestricted Savings Account) – Adjusted Days Cash on Hand (ADCOH)

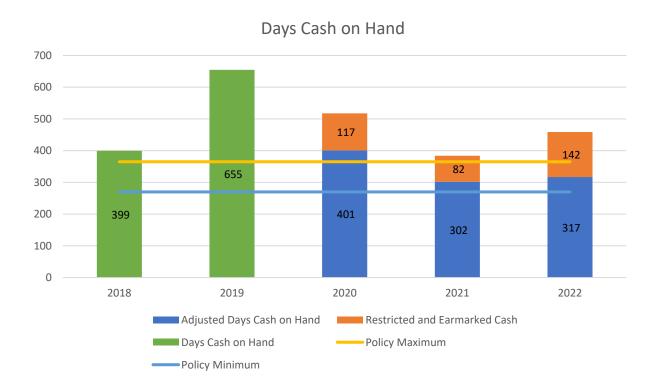
- Liquidity indicates financial flexibility to pay near-term obligations and margin of safety
- Adjusted Days Cash on Hand (ADCOH)
 - Excludes reserves and PAYGO for CIP
- How many days can you operate with available cash if no revenue is coming in?

ADCOH = Unrestricted Cash and Investments
(EXCLUDES RESERVES AND PAYGO FOR CIP)
Operating Expenses ÷ 365 days

HRSD POLICY - Min = 270 ADCOH, Max = 365 ADCOH



Adjusted Days Cash on Hand (DCOH)



Fitch 2021 Medians	Total
AAA	559
AA	581
А	647
All	571
Large	538

HRSD Ratings	Senior	Subordinate
Moody's	Aa1	Aa1
S&P	AA+	AA+
Fitch	AA+	AA



Conclusion

- Financial health is sound, but headwinds exist
 - Future water consumption trends
 - Expenses are impacted by rising inflation, supply chain issues
 - Capital Plan remains largely regulatorily driven and expansive
 - Losses in Pension and RHP will drive up contribution requirements





Financial Policy Review
Recommended Changes 2022
Finance Committee
November 10, 2022

Background

- Adopted 2009 after detailed study
- "Living" document that requires a biannual review for sufficiency by staff, Financial Advisors and Bond Counsel
- Establishes targets and guidelines to help ensure financial stability
- Establishes parameters and restrictions on management actions
- This year's changes are largely administrative in nature



Policy Components

- 1. Definitions
- 2. Guiding Principles
 - a. Reserves
 - b. Budgetary
 - c. Accounting and Internal Controls
 - d. Risk Management
 - e. Audits
- 3. Debt Management and Disclosure
- 4. Derivatives
- 5. Investments
- 6. Retiree Health Plan Trust Investments



- Clarifies definition of Arbitrage to include tax "advantaged" bonds not just tax-exempt bonds to encompass HRSD's Series 2009 Build America Bonds outstanding
- Arbitrage. The simultaneous purchase and sale of an asset in order to profit from a
 difference in the price. It is a trade that profits by exploiting price differences of
 identical or similar financial instruments in different markets or in different forms. For
 the purposes of this Policy, Arbitrage refers to the difference between the interest
 paid on the tax-advantaged securities and the interest earned by investing the
 security proceeds in higher-yielding taxable securities. The IRS Code governs
 arbitrage on the proceeds of or security for the repayment of tax-advantaged
 municipal securities.



Clarifies and simplifies the definition of Operating Expenses

Operating Expenses includes those expenses required to pay the cost of maintaining, repairing and operating the Wastewater System, including, but not limited to, reasonable and necessary usual expenses of administration, operation, maintenance and repair, costs for billing and collecting the rates, fees and other charges for the use of or the services furnished by the Wastewater System, insurance premiums, credit enhancement and liquidity support fees, legal, engineering, auditing and financial advisory expenses, expenses and compensation of the Trustee, and deposits into a self-insurance program. Operating Expenses shall exclude allowance for depreciation and amortization and expenses for extraordinary maintenance or repair or improvements. In the Subordinate Trust Agreement only (i.e., not in the Senior Trust Agreement), Operating Expenses shall also exclude expenses for improvements that will not be owned by HRSD, but which will, in the reasonable determination of the Commission, as evidenced by a resolution thereof, maintain or improve the integrity of the Wastewater System.



- Incorporates SOFR as the default replacement of the discontinued London InterBank Offered Rate (LIBOR)
 - Secured Overnight Financing Rate (SOFR). SOFR is a benchmark interest rate in the taxable bond market. SOFR represents a secured interbank overnight interest rate. SOFR is also available in certain longer terms (e.g., 1 month, 3-month, 6 month). With the discontinuation of LIBOR, SOFR is the default replacement in many cases.



Incorporates the definition of the WIFA Master Agreement

 WIFIA Agreements. Means the WIFIA Master Agreement, dated as of September 28, 2020, between the EPA and HRSD, and each of the loan agreements entered into thereunder from time to time



Section 4.3.3.M(f), Page 56-57

- Adds cryptocurrencies as a prohibited investment in the Retiree Health Plan Trust
- **Prohibited Investments.** Except for purchase within authorized investments, the following investments and transactions are not authorized and will not be purchased:
 - Letter stock and other unregistered securities,
 - Direct commodities or commodity contracts,
 - Short sales,
 - Margin transactions,
 - Private placements (with the exception of Rule 144A securities),
 - Venture capital funds,
 - Private equity,
 - Hedge funds;
 - Cryptocurrencies

